

UNCOVERING INSIGHTS FOR PROFITABLE GROWTH

We all know that you can't manage what you can't measure. But getting your data from multiple systems and making sense of it can be a challenge. Market leaders are managing by metrics. You can, too.

RESOURCE PRO EXECUTIVE INSIGHTS

Executive Insights lets you know what is happening in your business, often in real time. Your interactive, cloud-based dashboard displays your most relevant key performance indicators (KPIs).





EXECUTIVE INSIGHTS | CARRIERS & MGAS

HERE'S WHY IT MAKES BUSINESS SENSE

DRIVE ORGANIC GROWTH - Proactively identify cross-selling and account rounding opportunities.

OPTIMIZE POLICY ACQUISTION COSTS – Understand the commission potential for every new account and renewal, allowing you to maximize returns.

MANAGE AND BOOST RENEWALS - Increase retention with the ability to develop informed, proactive renewal strategies.

ELEVATE UNDERWRITER PERFORMANCE – Deep performance analysis allows you to focus your targeting, approach, and resources for improved outcomes

ENHANCE DISTRIBUTION RELATIONSHIPS - Align planning with enhanced book management to optimize efficiency and profitability.

ANALYTICS MODULES

Leveraging the power of big data gives insurance organizations a new competitive advantage. It allows you to capture insights about your most important KPIs, giving you the ability to proactively improve business results that can dramatically impact your bottom line.

EXECUTIVE INSIGHTS 888 **CARRIER POLICY INSIGHTS INSIGHTS**

EXPERIENCE YOU CAN **COUNT ON**

84% of insurance leaders



use data in making decisions within their organizations1

70%



of executives expect business analytics to be more important by 2021 than it is now²



Companies that use data-driven decision making are

more productive3

- 1. PwC: pwc.com/bigdecisions
- 2. Deloitte: deloitte.com/us/en/insights/topics/ analytics/insight-driven-organization
- 3. Harvard Business Review: hbr.org/2012/ 10/big-data-the-management-revolution

FOR MORE INFORMATION

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