



Talent Development

Enhancing Employee Performance

Increase Performance and Retention

The world's highest performing companies have at least one thing in common, they understand the value of people and invest in them. It's people that lead, produce, engage, service, manage, communicate and innovate. And so it only makes sense to provide them with the knowledge, skills and tools to enable success in their role. It's time to get strategic about developing your talent.

ReSource Pro Employee Performance Program

Primarily focused on insurance industry roles, ReSource Pro's Enhancing Employee Performance solutions improve staff's knowledge and professionalism through a variety of skill-building programs such as: Insurance Fundamentals, Effective Business Conversations, Presentation Skills and more.

What We Do

We build on our extensive Enhancing Employee Performance experience and customize the process to fit your needs.

1. DISCOVER

Together we'll define what success looks and feels like, so progress can be measured. Identify root issues, so that we can offer the most effective talent solutions for your needs.

2. DELIVER

Choosing the best mix of courses and workshops that help your people perform their best. Design, develop and deploy the solution.

3. ADVANCE

Develop metrics to gauge impact and improvement. Discuss progress achieved and ways to further advance performance.





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Here's Why It Makes Business Sense

BETTER PERFORMANCE – empower your employees to succeed, thrive and continually improve for their benefit and the organization's.

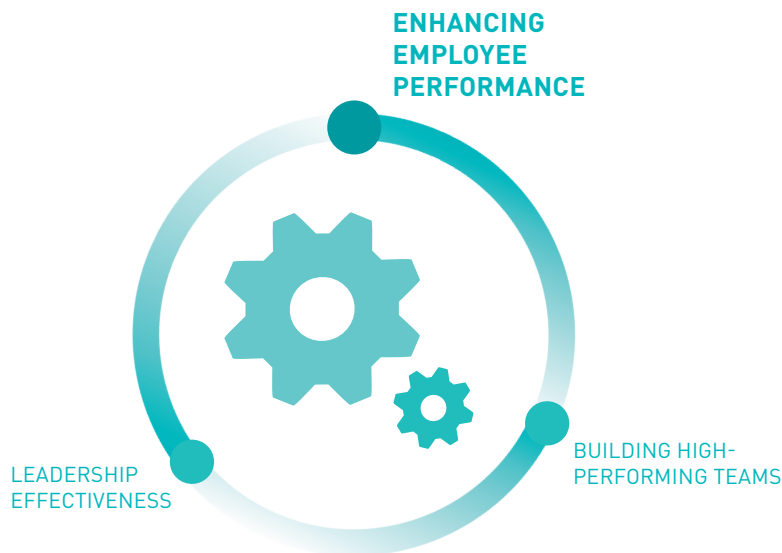
IMPROVED SATISFACTION – as you invest in your employees, they can grow within your organization, increasing retention rates.

INCREASED AGILITY – with sharpened skills and knowledge, your staff will be better able to handle and even initiate positive change – a necessary attribute in today's evolving insurance industry.

IMPROVED CUSTOMER SERVICE – learning valuable customer-facing skills allows your employees to anticipate needs and build intimacy.

Talent Development Modules

By developing and investing in your people as they advance through your organization, you'll help to ensure both their personal satisfaction and boost the performance of your business.



Experience You Can Count On

As much as

80%



of employee turnover is due to bad hiring decisions¹

Employees who are developed internally achieve productivity approx.²

50% faster



44%

of companies are not prepared to develop leaders effectively, leading to increased turnover³



¹Harvard Business Review: <http://insights.dice.com/report/the-cost-of-bad-hiring-decisions/>

²Mellon Financial: "Mellon Financial Corporate Learning Curve Research Study"

³Brandon Hall: 2015 Human Capital Management Academy "Talent Management Strategic Leader Workshop"

For more information

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