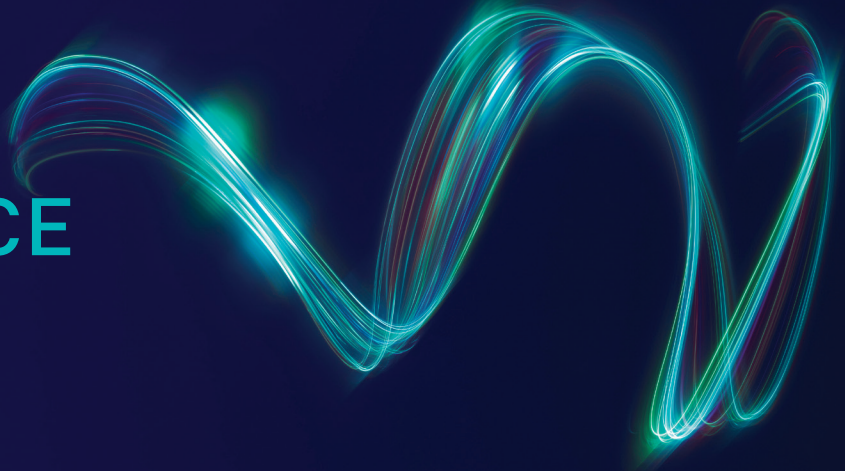


# TALENT PERFORMANCE

## EMPLOYEE PERFORMANCE



### DEVELOP YOUR TALENT

The world's highest performing companies have at least one thing in common: they understand the value of people and invest in them. It's people that lead, produce, engage, service, manage, communicate, and innovate. And so it only makes sense to provide them with the knowledge, skills, and tools to enable success in their role. It's time to get strategic about developing your talent.

### RESOURCE PRO EMPLOYEE PERFORMANCE PROGRAM

Primarily focused on insurance industry roles, ReSource Pro's Employee Performance offerings improve staff's knowledge and professionalism through a variety of skill-building programs such as: Insurance Fundamentals, Effective Business Conversations, Presentation Skills, and more.

#### 1. DISCOVER

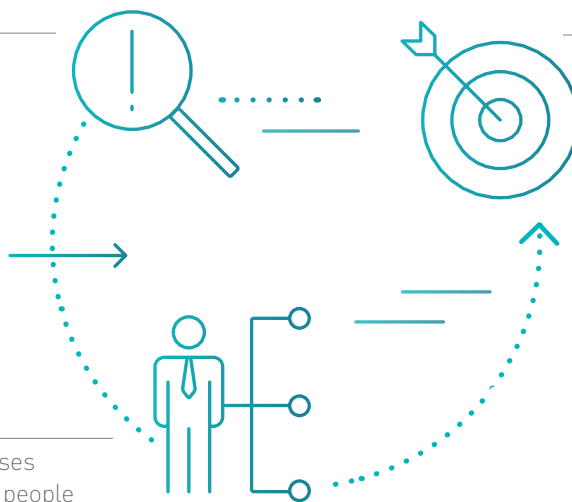
Together we'll define what success looks and feels like, so progress can be measured. Identify root issues, so that we can offer the most effective talent solutions for your needs.

#### 2. DELIVER

Choosing the best mix of courses and workshops that help your people perform their best. Design, develop, and deploy the solution.

#### 3. ADVANCE

Develop metrics to gauge impact and improvement. Discuss progress achieved and ways to further advance performance.



# EMPLOYEE PERFORMANCE

## HERE'S WHY IT MAKES BUSINESS SENSE

**BETTER PERFORMANCE** – Empower your employees to succeed, thrive and continually improve for their benefit and the organization's.

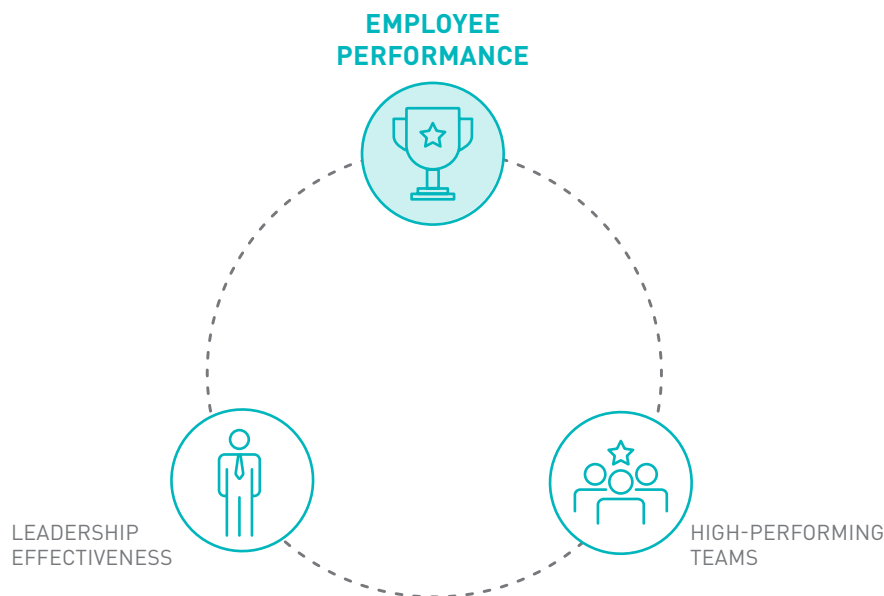
**IMPROVED SATISFACTION** – As you invest in your employees, they can grow within your organization, increasing retention rates.

**INCREASED AGILITY** – With sharpened skills and knowledge, your staff will be better able to handle and even initiate positive change – a necessary attribute in today's evolving insurance industry.

**IMPROVED CUSTOMER SERVICE** – Learning valuable customer-facing skills allows your employees to anticipate needs and build intimacy.

## TALENT PERFORMANCE MODULES

By developing and investing in your people as they advance through your organization, you'll help to ensure both their personal satisfaction and boost the performance of your business.



## EXPERIENCE YOU CAN COUNT ON

7/10

employees say training and development impact their decision to stay<sup>1</sup>

Employees who are developed internally achieve productivity<sup>2</sup>

2x faster

**44%** of companies are not prepared to develop leaders effectively, leading to increased turnover<sup>3</sup>

<sup>1</sup>Jones NCTI: "What Gap? Generational Views on Learning and Technology in the Workplace"

<sup>2</sup>Mellon Financial: "Mellon Financial Corporate Learning Curve Research Study"

<sup>3</sup>Brandon Hall Group: "Talent Management Strategic Leader Workshop"

## FOR MORE INFORMATION

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